Big Data BUS 41201

Week 4: Treatment Effects

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Estimation of Treatment Effects

- ✓ Today we'll try for 'real' patterns: those that represent some true underlying mechanism.
- $\checkmark\,$ First, a quick trip through the gold standard: experiments.
- \checkmark Second, we look at causal inference without an experiment.

 $\checkmark\,$ Finally, we see a new tool for uncertainty quantification: the bootstrap





Do Storks Deliver Babies?

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Storks Deliver Babies (p = 0.008)

Robert Matthews

First published: June 2000 Full publication history
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View issue TC Volume 22, Issu June 2000 Pages 36–38

Abstract

This article shows that a highly statistically significant correlation exists between stork populations and human birth rates across Europe. While storks may not deliver babies, unthinking interpretation of correlation and p-values can certainly deliver unreliable conclusions.



Do storks deliver babies?



Do storks deliver babies?



Causal Inference

So far, we've used *prediction* as a basis for model building: *Choose a fitting routine to do the best job forecasting Y at new x drawn from the same distribution as data sample X.*This exactly the question tackled by CV and AICc.
Today, we'll try to estimate the *effect of a special covariate*

What is the change in Y as **treatment** 'd' moves *independently* from **x**.

That is: we want to know the **causal** *treatment effect* (TE). This is an **inference** problem, not a **prediction** problem.

For example,

- d = 1 if you get the drug, d = 0 for placebo (control).
- ▶ *d* is some *policy tool*, like interest rates or product price.

Our treatment effect (TE) model looks like

$$\mathbb{E}[\mathbf{y}|\mathbf{d},\mathbf{x}] = \alpha + \mathbf{d}\gamma + \mathbf{x}'\boldsymbol{\beta}$$

and we'll want to interpret treatment effect γ causally.

In order for the effect γ to be structural or causal, it must represent change in y when d moves *independent* of any other influencers (both in x or those we've **ommitted**).

In contrast, a reduced form model is a simple representation for the effect of **x** on *y*, without worying about causal mechanisms. e.g., in reduced form, β_j is the effect of x_j , but this could be due to x_j 's correlation with other variables that actually cause *y*.

Causal Inference

We want to know the effect of a treatment d on an outcome Y.

Ideal but Impossible Experiment: Take a set of units (patients) and administer treatment. Then rewind the clock and see what happens without the treatment. Compare the units under the two scenarios.

Feasible Experiment: Take a set of units and randomly select some fraction to be subject to the treatment.

Randomization makes sure that we are not comparing apples and oranges.

Observational study: when there is no experiment, causal inference is hard.

Randomized Control Trials: A/B experiments

When d is binary, we are effectively comparing two groups A/B.

A *completely randomized design* draws two random samples of units, then applies d = 0 to one sample and d = 1 to the other.

For example, you randomize your website visitors into groups 'A' (control) and 'B' (treatment). Those in A see the current website, while those in B see a new layout.

Say Y (time spend or a binary click) is the response of interest. TE is treatment mean minus control mean: $\hat{\gamma} = \bar{y}_B - \bar{y}_A$

$$\operatorname{se}(\hat{\gamma}) = \sqrt{SST_A/n_A^2 + SST_B/n_B^2}$$

RCT and Sequential Design

RCT (A/B) experiments are hugely popular and hugely useful.

If you have the ability to randomize, it is very tough to find a TE estimate that is much better than $\bar{y}_B - \bar{y}_A$ from an experiment. Indeed: beware of those who claim otherwise.

However, it's century-old tech and sometimes we can do better. This is especially true if:

- You view TE $\gamma(\mathbf{x})$ as a function of covariates.
- You have many treatments to choose amongst.

In each case, if you are accumulating data over time you can use existing observations to guide where you sample next.

This is called active learning (AL).

Active Learning

Say you have $j = 1 \dots J$ different 'ad campaigns' to show. As each user *i* comes, you can show them *only one ad*: $d_i = j$. Your goal is to *maximize ad-clicks*.

Say $\mathbf{c}_n = [c_{n1} \dots c_{nJ}]$ are the # of clicks on each ad after n users, and $\mathbf{s}_n = [s_{n1} \dots s_{nJ}]$ are # of times each ad has been shown.

To find the best ad as quickly as possible you can sample click probabilities for each ad as $q_{nj} \sim \text{Beta}(c_{nj}, s_{nj} - c_{nj})$. Beta has mean c_{nj}/s_{nj} here, with variance that shrinks with s_{nj} and show the ad with the largest q_{nj}

The result is that you try (explore) all the ads, but show the ones that seem to be working more than the others.

Run mab.R to see this in action.

Bandits and more

The prev slide's setup is called a multi-armed bandit. The learning algorithm is called thompson sampling.

Active learning is a big area. It gets tricky once covariates are involved (e.g., click probs are functions of user attributes.)

With the trend of *site personalization*, more and more datasets for online behaviour are coming from some AL scheme.

AL is just one example of how the data you'll have to analyze can be much more complex than that from an A/B experiment.

In many cases, you don't get to experiment at all!

To figure out causal effects in more complex setups, we need to go back in time and take a look at some linear models.

Blocked-Design Experiment

Ideas born in agriculture: "does this fertilizer work?" TE can get swamped by variation in growing conditions.

Pick *blocks* of nearby fields and split them.

1:
$$d = 0$$
 $d = 1$ 2:

$$\begin{array}{c} d = 0 \\ d = 1 \end{array}$$

$$3: \begin{array}{c|c} d = 1 & d = 0 \end{array}$$

$$d = 1$$
$$d = 0$$

Response y_{kd} is some measure of yield (e.g., kg of rice).

The estimated *treatment effect* is $\hat{\gamma} = \frac{1}{4} \sum_{k=1}^{4} (y_{k1} - y_{k0})$

Blocked-Design Experiment

Re-write the TE model as a regression

 $\mathbb{E}[\mathbf{y}|\mathbf{d},\mathbf{k}] = \alpha_{\mathbf{k}} + \mathbf{d}\gamma$

where α_k is the intercept for block k. $\hat{\gamma}$ for this regression is $\frac{1}{4} \sum_{k=1}^{4} (y_{k1} - y_{k0})$, as on prev slide.

Here, we interpret γ as a *causal effect* (not just correlation) because treatment d = 0/1 is independent of the covariates. (in this case, 'covariates' = block membership factor variables).

We know this because that's how the experiment was designed.

Big lesson: we can use regression to analyze experiments!

Search Engine Marketing: Example

Paid search advertising, aka Search Engine Marketing (SEM), is the largest internet advertising format by revenue.

Google registered 43.7 bill \$ revenue due to advertising in 2012.

The effects of advertising on business performance are hard to measure

"I know half the money I spend on advertising is wasted, but I can never find out which half."

Quote by late 19th century retailer John Wannamaker*

Online advertisers can bid on ads that appear on pages being read (Google search: organic and paid ads)

Do standard methods used to measure **causal impact** of SEM overstate its effectiveness?

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The SEM Experiment

What is the effect of paid search advertising?

Or, if we turned it off and went organic, what would happen?



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Correcting for incomplete randomization

eBay did a big experiment to *test the effectiveness* of paid search *Blake, Nosko and Tadelis (2014) : Paid Search Effectiveness.*

They turned off paid search (stopped bidding on any AdWords) for 65 of the 210 'Designated Market Areas' (DMA) in the US. (Google guesses the DMA for a browser.)

In 2012, eBay recorded revenue in all DMAs for \approx 8 weeks before and after turning off SEM for the treated 65 on May 22.

Data are in paidsearch.csv, and code is paidsearch.R. Note that this is not the real data; it's been scaled and shifted.

Let's plot just a few DMA's Dashed line is May 22, when SEM turns off for treated; red= treated



20 randomly selected DMA's

Problem: the treated DMAs are *not a random sample*. They avoided, e.g., the largest markets.



If you just look at $\bar{y}_B - \bar{y}_A$, you see a big difference even before SEM turns off (i.e., before B is *treated*). This can't be causal!

If SEM works, then the revenue difference should be *larger after* search is turned of for treatment DMAs (after May 22). We'll look at differences in log(revenue).

log(avg control revenue) - log(avg treatment revenue) (1001 - (0)100 - (0)

Maybe there is some increase. Is it real?

This is a more complicated blocking structure than before. But we can still write out a similar regression model.

Say you have DMA *i* at time $t \in \{0, 1\}$, before or after May 22, and $d_i = 1$ if DMA *i* is in treatment group and $d_i = 0$ otherwise.

Response y_{it} is the average log revenue for *i* during *t*.

Our *blocks* are the DMAs. These are like the rice fields. But instead of being divided randomly, they always split on May 22.

To tell the effect of SEM apart from that of 'time', we ask if d_i changes the effect of t?: does $y_{i1} - y_{i0}$ depend upon d_i ?

Writing this out as a regression:

$$\mathbb{E}[\mathbf{y}_{it}] = \alpha_i + t\beta_t + \gamma \mathbf{d}_i t$$

the treatment effect (TE) is γ (interaction effect)!

We can run the regression in R:

> semreg <- glm(y ~ dma + d*t-d, data=semavg)
> summary(semreg)\$coef["d:t",]
 Estimate Std. Error t value Pr(>|t|)
-0.006586852 0.005571899 -1.182155571 0.238493640

The direction is right, but it is nowhere close to significant. See end of paidsearch.R for more intuition behind the model.

- * Unlike most cases, this p-value answers exactly our question: Do we need $\gamma \neq 0$ given all other variables in the model?
- * Assumption for causation: outside influences on revenue post May 22 affect treatment and control equally (i.e., are in β_t).

NB: this is a version of what economists call 'diff in diff'.

From Experiments to Observational Studies

We've defined the treatment effect as change in y when d moves independent of all other influencers. This means that the TE represents what will happen if *we* move d ourselves.

This is easy to measure in a fully randomized experiment, because d is independent by design: we sample it randomly.

Under partial randomization, things remains straightforward. We know exactly which variables were not randomized over (e.g., time for SEM) and can **control** for them in regression.

Confounders and Control

The idea behind causal inference is to remove from $\hat{\gamma}$ the effect of any other influences that are correlated with *d*.

These influences are called 'controls' or 'confounders'. They are variables whose effect can be confused with that of d.

Remove confounders from $\hat{\gamma}$ by *including them in regression*. We say then that we have 'controlled for' confounding effects. Or: "removed the effect of x", "partial effect of d given x".

For example, in the SEM study time t was correlated with treatment d because we didn't randomize treatment periods. We *controlled* for time by including it in the regression.

Experimental study: you are able to randomize treatment. **Observational study:** you just observe what nature provides.

Causal TE inference requires you to control for (include in your model) all influences on y over which you have not *randomized* (i.e., those which are correlated with d).

© Without an experiment, we haven't randomized over anything: with observational data, you need to control for 'everything'!

This is the toughest game in statistics.

In a very real sense, it is actually impossible.

③ But we'll take a look at how to do our best.

How does controlling for confounders work?

With **x** in the regression model, inference for γ is measured from the effect of *the bit of* **d** *that is not predictable by* **x**.

e.g., say $d = \mathbf{x}' \boldsymbol{\tau} + \boldsymbol{\nu}$, where $\boldsymbol{\nu}$ is random noise (residual).

Then:
$$\mathbb{E}[y|\mathbf{x}, d] = d\gamma + \mathbf{x}'\beta$$

= $(\mathbf{x}'\tau + \nu)\gamma + \mathbf{x}'\beta$
= $\nu\gamma + \mathbf{x}'(\gamma\tau + \beta) = \nu\gamma + \mathbf{x}'\beta^*$

So γ is *identified* as the effect of ν , the independent part of d.

This type of controlling is simple with low-D **x**: just fit the MLE regression and your standard errors on $\hat{\gamma}$ should be correct.

Freakonomics: Abortion and Crime

Is decreased crime an unintended benefit of legalized abortion?



Donohue and Levitt (DL) argue a controversial thesis:

easier access to abortion **causes** decreased crime.

"Children who are unwanted or whose parents cannot support them are likelier to become criminals".

They assume: Stable family \Rightarrow better upbringing \Rightarrow less crime. There's obviously no experiment here. How have they controlled for confounders?

$\textbf{Crime} \sim \textbf{Abortion regression}$

The treatment variable *d* is by-state abortion rate, and for response we look at $y = \log$ murder rate.

DL *control* for bunch of state-specific *confounders*: income, poverty, child tax credits, weapons laws, beer consumption...

They also include state effects (factor 's') and a time trend (numeric 't'') to control for missed confounders.

> orig = glm(y ~ d + t + s + ., data=controls)
> summary(orig)\$coef['d',]
 Estimate Std. Error t value Pr(>|t|)
-2.098119e-01 4.109177e-02 -5.105936e+00 4.505925e-07

Abortion has a very significant effect! Skeptical?

Alternative story: Cellphones and Murder

Technology has contributed to lower murder rates, and we'll add cellphone subscribers as a variable to control for tech progress.

e.g., Cellphones lead to faster ambulances, our jobs are genteel so we're less rough, more communication increases empathy, or we don't interact in-person because we don't have to.



Abortion and cellphones move together...

> tech = glm(y ~ phone + t + s + ., data=controls)
> summary(tech)\$coef[c('phone'),]
 Estimate Std. Error t value Pr(>|t|)
-3.662545e-01 6.779352e-02 -5.402500e+00 9.699480e-08

[©] Cellphones have an even more significant effect!

How can we be sure the cellphones/abortion effect is not just a stand-in for another cause?

Both cellphones and abortion rates can be proxies for a real *unobserved* effect, which has a quadratic pattern.

What is happening is that murder decreased quadratically, and we have no controls that also moved this way.

To *control* for the quadratic effect, add t^2 to the model.

We should also allow confounder effects to interact with each other (e.g., different gun effect for high beer) and with time.

```
> interact <- glm(y ~ d + (s + .^2)*(t+t2), data=cntrls)</pre>
```

```
> summary(interact))$coef['d',]
```

Estimate Std. Error t value Pr(>|t|)

0.8261849 0.7367764 1.1213508 0.2629207

Significance disappears.

However, this happens because we've added so many variables that there is not enough data to say anything is significant.

```
> dim(model.matrix(y ~ d + (s + .^2)*(t+t2), data=cntrls))
[1] 624 280
```

The authors can't be expected to fully control for every possible narrative.

Multicollinearity and the lasso

MLE treatment effect estimation fails if you have too many controls. *But can't we just throw everything in the LASSO?*

Not exactly.

Even if all possible influencers are in \mathbf{x} , the lasso won't always choose the right ones to remove confounding effects.

In our earlier treatment effect equations, we could have also written

$$\mathbf{x}_i = \mathbf{c} \, d_i + \mathbf{e}_i$$

so that \mathbf{x}_i is now a function of d_i . Then

$$\mathbb{E}[y_i | \mathbf{x}_i, d_i] = d_i \gamma + \mathbf{x}'_i \boldsymbol{\beta} = d_i (\gamma + \boldsymbol{c}' \boldsymbol{\beta}) + \mathbf{e}'_i \boldsymbol{\beta}$$

Since the lasso makes you pay a price for every extra nonzero coefficient, it'll choose to just collapse the effects of \mathbf{x} (β) into $\hat{\gamma}$ unless **e** has a big enough effect to warrant the extra cost.

Treatment Effects with High Dimensional Controls

We want to use our model selection tools to help estimate γ in $\mathbb{E}[y|\mathbf{x}, d] = d\gamma + \mathbf{x}'\beta$ when **x** is **high dimensional**.

But we need to avoid confusing $\hat{\gamma}$ with $\hat{\beta}$.

We need to do variable selection in a way that still allows us to control for confounding variables.

It is all about prediction: we want to forecast y for new random **x** but where *d* changes independently from **x**.

Lasso for High-dimensional Controls

We have $d = d(\mathbf{x}) + \nu$, and we want the effect of ν . So estimate $\hat{d}(\mathbf{x})$ directly and include it in the regression!

Any left over effect of d will be attributable to $d - \hat{d}(\mathbf{x}) = \nu$.

$$\mathbb{E}[y|\mathbf{x}] = (\hat{d}(\mathbf{x}) + \nu)\gamma + \hat{d}(\mathbf{x})\delta + \mathbf{x}'\boldsymbol{\beta} = \nu\gamma + \hat{d}(\mathbf{x})(\gamma + \delta) + \mathbf{x}'\boldsymbol{\beta}$$

Controlling for $\hat{d}(\mathbf{x})$ in regression is equivalent to estimating $\hat{\gamma}$ as the effect of ν : the independent part of d.

Lasso for High-dimensional Controls

Two stages:

- 1. Estimate $\hat{d}(\mathbf{x})$ with lasso regression of d on \mathbf{x} .
- 2. Do a lasso of y on [d, $\hat{d}(\mathbf{x})$, **x**], with $\hat{d}(\mathbf{x})$ unpenalized.

Including \hat{d} unpenalized in [2] ensures that confounder effects on d have been removed: thus $\hat{\gamma}$ measures the effect of ν .

In [2], we can apply our usual AICc lasso to see what else in **x** effects y and, most importantly, if $\hat{\gamma} \neq 0$.

We've replaced causal estimation with two prediction problems. And prediction is something we're really good at, even in HD.

In the end, we're asking: is ν useful for predicting y?

Naive LASSO:

If you just run a straight lasso onto d and \mathbf{x} , AICc selects a significant negative abortion effect.

```
> naive <- gamlr(cBind(d,x),y)
> coef(naive)["d",]
[1] -0.09005649
```

But AICc lasso selects d as highly predicted by \mathbf{x} .

treat <- gamlr(x,d,lambda.min.ratio=1e-4)
dhat <- predict(treat, x, type="response")</pre>



In Sample R^2 is >99%.

So there's almost no *independent* movement of abortion rates to measure as effecting crime (it's not much of an experiment).

0

Sure enough, if you include dhat in lasso regression then AICc says there is no residual effect for d.

```
## free=2 here leaves dhat unpenalized
> causal <- gamlr(cBind(d,dhat,x),y,free=2)
> coef(causal)["d",]
[1] 0
```

Summary: causation via two prediction models.

- Fit \hat{d} : your best predictor for d from **x**.
- ► Find the best predictor for y from d and x, after influence of d̂ is removed (i.e., predict y from v and x).

Then $\hat{\gamma}$ predicts what will happen if we change *d* independently.

Observational Study Wrap-Up

Science is hard. Keep theorizing, but hit ideas with data. We can't say that abortion *does not* lower crime. We just have nothing that looks like an experiment here. And an experiment (or something that looks like one) is what you need to estimate TEs.

Our double-lasso is one [good] way to sort out causation. But this is a huge area, and there are *many* strategies: matching, instrumental variables, double robust, post lasso...

Always ask yourself:

- How well would my model predict if I change d arbitrarily?
- How am I replicating what I'd get from a real experiment?

Switching gears: wait, what is your uncertainty about $\hat{\gamma}$?

This class has paid little attention to *standard errors*. In other stats classes, SEs are often a main focus.

This isn't because we don't care, but because the theoretical SEs you've learned elsewhere are incorrect for Big Data:

They don't account for model selection

Instead, we'll use a *non parametric* method: the bootstrap.

Recall your early stats: the sampling distribution.

Imagine getting multiple datasets of size *n* from the population. The *sampling distribution* of an estimator $\hat{\beta}$ is the histogram of your estimates for each dataset.



The Bootstrap: resample your data *with replacement* and calculate some statistic of interest.

With-Replacement: each draw is put back in the 'bucket', so it is possible to sample the same observation multiple times.

To raise oneself up by bootstraps... (Try it; it doesn't work). The metaphor refers to surprising examples of self sufficiency.

For $b = 1 \dots B$ 'bootstrap samples'

- ▶ Resample with replacement *n* observations.
- Calculate your estimate (e.g., $\hat{\beta}_b$).

This is an *approximation* to the sampling distribution.

For example, an approx SE $(\hat{\beta})$ is $\operatorname{sd}(\hat{\beta}) = \sqrt{\frac{1}{B}\sum_{b}(\hat{\beta}_{b} - \bar{\beta})^{2}}$.

A simple bootstrap

```
data(airquality); laq <- log(airquality[,1:4])
mle <- glm(Ozone ~ Solar.R+Wind+Temp, data=laq)
gamma <- c(); n <- nrow(airquality)
for(b in 1:100){
    ib <- sample(1:n,n,replace=TRUE)
    fb <- glm(Ozone ~ Solar.R+Wind+Temp, data=laq, subset=ib)
    gamma <- c(gamma,coef(fb)["Temp"]) }</pre>
```

hist(gamma); abline(v=coef(mle)["Temp"], col=2)



gamma

The Bootstrap: why it works



bootstrap samples

You are pretending that the *empirical data distribution* is the population, and using it to draw alternative samples.

Conditional vs Unconditional SE

Bootstraps and glm *p*-values measure different things: Bootstraps see how $\hat{\beta}$ varies for random draws from the *joint* distribution for $[\mathbf{x}, y]$. MLE standard errors measure variation in $\hat{\beta}$ for random draws from the *conditional* distribution $[y|\mathbf{x}]$.

Bootstrap uncertainty is more appropriate if you have an observational study: **x** was random (e.g., abortion). MLE errors are appropriate for a designed experiment: you picked **x** (e.g., paid search).

You can also build bootstraps for conditional SEs, using parametric and semiparametric bootstraps.

If we go back to our air quality data, we can compare the theoretical 95% CI to the bootstrapped sampling distribution.



Centered in the same place, but bootstrap uncertainty can be wider.

We can also bootstrap the double lasso TE estimator. For each bootstrap data resample,

- re-fit regression $d \sim \mathbf{x}$ to get $\hat{d}(\mathbf{x})$.
- re-fit $y \sim [d, \hat{d}(\mathbf{x}), \mathbf{x}]$ with \hat{d} unpenalized (free).
- store $\hat{\gamma}$, the coefficient on d.

For abortion, we get a boring answer:

```
> summary(gamma_boots)
Min. 1st Qu. Median Mean 3rd Qu. Max.
0 0 0 0 0 0 0
```

Sampling distribution for AICc selected $\hat{\gamma}$ is a point at zero. i.e., we imagine that given another random sample from the data population we'd make the same conclusion nearly always.

The Bootstrap: when it doesn't work

Basically, when the empirical data distribution (EDF) is a poor substitute for the population distribution.

There's also plenty of settings where it 'works', but the uncertainty target is not what you'd expect.

Dimension matters

This happens when your sample is small, or when the statistic you want to bootstrap is high dimensional.

When it breaks, the bootstrap underestimates uncertainty: You haven't seen enough data to have variability in the EDF. In such settings, theoretical SEs are also usually useless.

As a rule: you can bootstrap a low dimensional statistic.

Homework: Networks and Microfinance

Banerjee, Chandrasekhar, Duflo, Jackson 2012: social networks in india and microfinance adoption.

They have info about households in a collection of rural villages, and data on whether each household made use of micro-finance facilities when they were made available.

There is economic/anthropological/sociological interest in what cultural practices lead to adoption of commercial lending.

In particular, they ask whether being more 'connected' makes you more or less likely to engage in microfinance. 'network effects' are very trendy in bio and econ.

Network Degree

They surveyed households in rural indian villages about friendships, business partnerships, and religious ties.

I've coded this in microfi_edges as a zero/one connection. The *edges* between household *nodes* define networks.



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A summary of node connectivity is its degree: its edge count. This is the number of 'relationships' that a household has.

We'll ask a version of the question in the paper:

Is this connectivity structurally connected to propensity to get a microfinance loan?

Are well connected household more likely to seek a loan (because they are comfortable with outside finance)?

Or are they less likely (because their network provides the support they need already)?

Or, more modestly, are the characteristics that increase connectivity correlated with being amenable to microfinance?

Plenty of holes to pick, and I've no idea what direction causation goes, but it's at least a fun exploration.

Homework due next lecture

- I'd transform degree to create our treatment variable d. What would you do and why?
- [2]. Build a model to predict *d* from x, our controls. Comment on how tight the fit is, and what that implies for estimation of a treatment effect.
- [3]. Use predictions from [2] in an estimator for effect of d on loan.
- [4]. Compare the results from [3] to those from a straight (naive) lasso for loan on d and x. Explain why they are similar or different.
- [5]. Bootstrap your estimator from [3] and describe the uncertainty.

NB: loan is binary.